



TDJ | Power of value



Respect



Credibility



Loyalty



Responsibility



Faith



Tomasz Domogała

Chairman of the Supervisory Board of TDJ

Polish private investment firm

TDJ Group is a Polish **private investment firm** owned by the Domogała family. The company was set up by Jacek Domogała in 1977 and since 2010 has been successfully ran by his son, Tomasz Domogała.

Wide investment portfolio

For the past forty years TDJ Group has successfully invested in a **wide array of businesses** across a **number of industry sectors**. TDJ Group portfolio companies have achieved a strong market position both in domestic and foreign markets, with three of them having been listed on the Warsaw Stock Exchange.

In recent years, TDJ Group has further **diversified** its investment activity into Real Estate and Venture Capital and it is constantly reviewing markets for new investment opportunities.

SUCCESSFUL INVESTMENT STRATEGY

TDJ Group aims to maximize **long term value** of its investments by pursuing an **active** and **diversified** investment strategy.

ABOUT US | OUR KEY MANAGERS



Tomasz Domogała

Chairman of the Supervisory Board of TDJ

Tomasz holds a Master of Business Administration degree from Stanford Graduate School of Business and a Masters degree in Mining and Metallurgy from AGH University of Science and Technology in Krakow.

Tomasz has transformed TDJ from a family business into an active investment firm by investing in the areas of Equity, Estate, Venture and Finance. To date Tomasz has completed 9 acquisitions (total value of PLN 640m) and 2 IPOs (total value of PLN 240m).

Tomasz is also the founder of the TDJ Foundation aimed at supporting children and youth in their education and development efforts.



Czesław Kisiel

CEO

Czesław graduated from Cracow University of Economics (Faculty of Production Economics). He also completed Post-Graduate Managerial Studies at Warsaw School of Economics.

Czesław has played a key role in the development of TDJ Group. He has been associated with TDJ Group and Domogała family for over 20 years, taking a leading role in all of TDJ Group's acquisitions.

He is a member of Supervisory Boards of most of the companies in TDJ portfolio. He specializes in areas related to capital markets and corporate finance.



Beata Zawiszowska

CFO

Beata has been with TDJ Group for 22 years. Starting as an accountant, she moved on to the role of TDJ Group's Chief Accountant, eventually rising to CFO position in 2002.

Beata participated in the establishment of Famur Group. She coordinated the operational integration of Famur Group in the fields of administration, financing and supply chain. Beata also successfully conducted the Famur bond sale (total value of PLN 500m) and played a key role in majority of TDJ's acquisitions.

FORMATIVE STAGE

- Initial companies range from an agricultural company, sheet metal processing business supplying bodywork parts to Polish automotive sector, production of footwear, to food processing services.
- All activities are **located in Silesia**.
- Company employs **several hundred** employees.

1977 – 1990

Hurtownia Mięsna „Brado”

Polaris - Chłodnie Śląskie

1990 – 2000

EXPANSION INTO FOOD AND LOGISTICS SECTOR

- TDJ Group gains a **strong position in the food and logistics industry** by creating companies, building new production plants and acquiring small state-owned facilities.
- Company acquires cold stores and warehouses which form its logistics base.
- Company makes its first steps towards **international expansion**.

FOCUS ON THE HEAVY INDUSTRY SECTOR

- **FAMUR Group is established through 10 acquisitions** – 9 from private owners and 1 from the National Investment Fund.
- Businesses not related to heavy industry are divested and entire management effort is directed towards creating a leading mining systems manufacturer.
- In 2006 Famur S.A. is listed on the **Warsaw Stock Exchange**.

2000 – 2010

FAMUR

FAMUR



pgo Polska Grupa Odlewnicza

Zamet Group



2010 – 2017

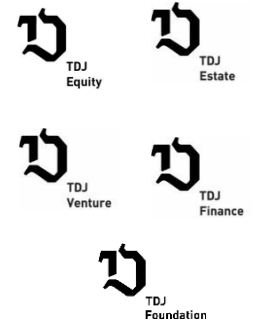
DIVERSIFICATION AND GROWTH OF TDJ INVESTMENTS

- **13 companies are acquired** (including 12 from private owners and 1 from the Ministry of Treasury), of which 7 are included in the core business and 6 are divested.
- TDJ Group continues to grow by exploring new investment areas including Real Estate and Venture Capital.
- In 2011 PGO S.A. and Zamet Industry S.A. are listed on the **Warsaw Stock exchange**.

TDJ GROUP AS A TOP TIER PRIVATE INVESTMENT FIRM

- TDJ Group becomes a full fledged **top tier private investment firm**.
- TDJ Group actively seeks new investment opportunities through its five fully operational **investment pillars**: TDJ Equity, TDJ Estate, TDJ Venture, TDJ Finance, TDJ Foundation.
- TDJ Group is managed by a **best in class team** of investment professionals and business experts.

2017 - FUTURE



[DISCOVER THE FULL HISTORY OF TDJ](#)

MISSION

Our mission is to build a value-based community around TDJ and to enable employees to achieve personal and professional success.

VISION

Our vision is a tenfold increase of invested capital during each of future ten year periods (10×10).

STRATEGY

Our strategy is to be the preferred investor in the areas of equity, venture, estate and finance, distinguished through its long-term investing strategy and a team of professional, determined and creative people.



TDJ EQUITY



TDJ ESTATE



TDJ VENTURE



TDJ FINANCE



TDJ FOUNDATION

17

Production plants*

5 300+

Employees*

PLN 3.3BN

Market capitalization**

PLN 1.5BN

Revenue / year*

PLN 273M

EBITDA / year*

5

Real estate projects

* Data for TDJ Equity, as of 31 December 2015, Kopex Group not included.

** Data for Famur S.A., PGO S.A. and Zamet Industry S.A., as of 1 March 2017.
Kopex Group not included.



TDJ EQUITY

We apply a **long term** and **active** investment approach always ensuring a **controlling stake** in our investment.

Our **cross sector presence** is continuously rising and currently includes:

- Mining
- Energy industry
- Steel industry
- Machinery industry
- Casting
- Offshore
- Infrastructure



TDJ VENTURE

We invest in companies at **initial stages of their development** and therefore in innovative ideas and creative entrepreneurs.

We acquire **minority stake**.



TDJ ESTATE

We invest in **real estate projects** ranging from industrial, retail, office agricultural and green-field real estate.

Current **key projects** include:

- **.KTW Business Centre** in Katowice (60k m2)
- **Franciszkańskie** residential estate in Katowice (1 300 flats)



TDJ FINANCE

We invest in **financial assets** assuming a **short-term** period of equity participation, including equity investments, loans, factoring services, financial leasing.



TDJ FOUNDATION

We invest in **education and people development**.

We believe that investment in knowledge, values and human potential creates greatest **benefits to the society**.

To date we have helped over **300 children and youth** in gaining top-level education.



TDJ Spółka Akcyjna

40-698 Katowice, POLAND
ul. Armii Krajowej 51

Tel.: +48 32 359 6301
www.tdj.pl

Warsaw Office

00-867 Warszawa, POLAND
ul. Chłodna 51

Email: tdjequity@tdj.pl

